

## Appendix C Pricing Index

DIR-CPO-4468

Data Projections, Inc.

<b>Brand</b>	<b>Product Category</b>	<b>DIR Customer Discount % off MSRP</b>
AMX	Hardware	37.26%
AVANTIS/ Class VR	Solution	5.00%
AVFI	Hardware	40.00%
AVFI	Accessories	18.7%
AVTEQ	Hardware	27.65%
BARCO	Hardware	15.00%
BIAMP	Hardware	40.00%
BRIGHTSIGN	Solution	10.00%
CHIEF MFG	Hardware	43.40%
CHRISTIE	Hardware	16%
CLEAR ONE	Hardware	20%
CLEVERTOUCH	Hardware	17%
CONEN	Hardware	24%
CRESTRON	Hardware	40%
CROWN	Hardware	40.00%
DA-LITE	Hardware	28%
DATA PROJECTIONS	Labor	9%
DATA PROJECTIONS	Labor - Training	4%
DISCOVER VIDEO	Solution	5%
DRAPER	Hardware	28%
EPSON	Hardware	12%
FRONT ROW	Hardware	6%
HYPERSIGN	Solution	28%
JBL	Hardware	33%
KRAMER	Hardware	21%
LG	Hardware	9%
LIBERTY	Hardware	37%
LISTEN TECHNOLOGIES	Hardware	27%
MEDIASITE	Solution	4%
MERSIVE	Hardware	14%
MIDDLE ATLANTIC	Hardware	38.82%
POLY (POLYCOM)	Hardware	11.74%
POLY (POLYCOM)	Software	11.74%
QSC	Hardware	28%
RDL - Radio Design Labs	Hardware	28%
SAMSUNG	Hardware	24%
SHURE	Hardware	27.00%
SPECTRUM	Hardware	46%
VADDIO	Hardware	20.09%
ZOOM	Software	2%
ZSPACE	Solution	2%